

Classroom

NECI’s Signature Seminar Features

Each course is classroom based and delivered workshop-style to encourage maximum interaction and participation.

Signature Seminars are flexible providing coverage of a wide range of topics within a timeframe that suits your organization.

A senior instructor will consult with your organization in advance to understand the key issues and focus areas for your group, incorporating these into customized exercises and activities to practice key learning outcomes.

An evaluation report is provided to the course organizer showing the participant ratings and feedback – a great way to confirm the value received through the training session.

Contact Us

To learn more about what NECI could do for your organization, please contact us: inquiries@neci-legaledge.com

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Procurement Essentials for Executives

Delivery: Half-Day

Course Description

Executives and senior management provide oversight to ensure that procurement processes are conducted fairly, legally and within corporate policy. This course provides a high level overview of the foundational laws behind competitive contracting, identifies key risk areas in the procurement process and outlines the critical role that executives play in ensuring that their organization receives maximum value from procurement activities. Participants will identify the high-risk procurement activities in their own organization and discover strategies to mitigate those risks.



Learning Objectives

- Review the laws of competitive contracting
- Identify high-risk areas in the procurement process
- Discover tips to avoid supplier challenges and claims of unfairness
- Consider how to avoid allegations of preference, bias and conflict of interest
- Outline strategies to avoid personal and corporate liability
- Highlight the appropriate role for executives during the procurement process

Helping organizations in Canada obtain maximum value from procurement and contracting