

Job Order Contracting



NECI's eSeminars

Join our fast-paced interactive sessions delivered over WebEx without leaving your office! Experience NECI's procurement experts take a deep dive into a narrow topic. Each eSeminar includes relevant content, and time for Q and A and lively discussion to encourage maximum interaction and participation

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To learn more about what NECI could do for your organization, please contact us:

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Most public entities have projects which end up costing more than budgeted. The projects take longer than expected. Everyone follows the procedures and very few stakeholders are truly satisfied with the results. For this reason, conventional construction practices are being replaced by job order contracting (JOC).

JOC is not a typical procurement solution, nor is it a typical facility management solution. JOC is an innovative means whereby, following competitive solicitations, a primary contractor is selected to manage concurrent construction projects as an asset to the owner. This is a completely different business relationship with efficiencies as an incentive for both sides. JOC deals with all aspects of construction, including change orders, using a standard costing methodology with a firm, fixed price for each contract and all related subcontracted works.

Our eSeminar will provide an overview, and discuss in-depth the costs and benefits of JOC versus conventional construction project management. We will draw on the experience of a Canadian municipality and provide real life examples of where annualized cost savings of 15% are being realized!

This course will be of particular interest to facility management, procurement, project managers, finance, and infrastructure planning staff.

Learning Objectives

- Identify the challenges and highlight the main risk areas many of which are unique to capital equipment procurement
- Explore equipment requirement strategies to ensure that you accurately and precisely define the scope
- Examine key financial considerations such as buy vs. lease and total cost of ownership
- Review evaluation strategies for capital equipment procurement such as the use of oral presentations and site visits.

Helping organizations in Canada obtain maximum value from procurement and contracting