

# Build a Strong Procurement Team with NECI's **EPIC**

## The EPIC Pass is your chance to invite all hands on deck to:

- Improve your teams' knowledge base
- Get your procurement team and end users on the same page
- Reconnect business units / departments to reduce the 'silo' effect
- Share diverse perspectives for process improvement: Buyers, Category Managers, Contract Managers, Procurement Specialists, Legal, Admin and support staff
- Develop a recipe for replicating success and profitability

## What is an EPIC Pass?

The standard for our eSeminars is individual access for \$97 per person. Each person is connected with their own computer and audio line (landline or computer VOIP).

The EPIC Pass benefits groups of 5 or more for a flat rate of \$497. Participants gather in the same room, have access to one computer and one audio connection (landline or computer VOIP). The audio can be connected to speakers if the group is very large and the session can be projected onto a large screen.

After the session is over, close the computer and use the opportunity for further dialogue and exploration on the topic.

*We enthusiastically support employee development at Metro Vancouver and strongly encourage our very busy buyers to attend NECI's e-seminars.*

*The subject matter is always current and relevant, the presentations are perfectly paced, the presenters extremely knowledgeable, and the materials serve as excellent reference material. The cost allows our staff to attend as many as they can without straining our modest training budget. Thank you, NECI!*

**Rick Reubart - Metro Vancouver**  
Procurement Category Manager  
Purchasing and Risk Management

## Getting Started with the EPIC Pass:

1. Register for the eSeminar and choose the EPIC Pass solution.
2. Invite your team together ½ hour prior to the eSeminar to introduce the topic and dialogue. Discuss any internal policies or burning issues that may be applicable.
3. Gather any questions ahead of time from participants and send to NECI's webinar producer - or, ask your questions during the LIVE Q and A. (By voice or chat)
4. After the eSeminar, have participants share key learnings and record ideas for organizational improvement.
5. Follow up with participants: has anything changed as a result of their participation?

*Helping organizations in Canada obtain maximum value from procurement and contracting*